

# Australian retirees are wealthy, but there's a catch



Whilst Australians are among the wealthiest retirees in the world, much of their wealth is tied up in their family home.

As the saying goes; "You can't eat your house", leaving many concerned about how they will meet their day-to-day expenses. A comfortable

retirement is estimated to be \$50,000 a year for singles and \$70,482 for couples (according to the Association of Superannuation Funds of Australia). But it doesn't have to be all doom and gloom– with effective planning and an understanding of the three pillars of retirement planning, you can keep your golden years exactly that.

We can help you plan for the retirement of your dreams, contact Reliance Wealth on 03 9589 8888 or email us at emailus@reliancewm.com.au

#### What are the 3 pillars of retirement funding?

During the past two decades, Australians have been able to rely on three potential sources of income through retirement.

#### The age pension funded by the Federal Government

A fantastic safety net for all Australians, providing them with a regular, if modest, income throughout their retirement. Most retirees understand the concept of the age pension; that it is asset-tested and income-tested; that once you qualify for it, it

### What are our clients saying about our Aged Care services?

I'm sure you realise by now that everyone on the Reliance Wealth team is passionate about helping our clients make the most of their finances! So, you can imagine, just how happy we were to receive such a positive review form one of our clients. Thank you so much Tracie, for your kind words, and allowing us to share this with our community.

"I have no words to the amount of help Diana provided to me at our first meeting. I knew I was in the right place and the right person with Diana sitting across the table from me in the meeting room. I trusted and was confident Diana would walk and work with me to the end and obtain the outcome. I am so pleased the outcome was achieved. Diana was always there and immediately was able to take the pressure off me at a time in my life which was difficult being my lovely mother entering aged care. I cannot speak highly enough of Diana and her abilities with a fantastic team to match. Diana and her team are: Incredibly caring, outstanding, professional, knowledgeable, empathetic, experienced human beings. I thank you Diana and your fantastic team for getting me through and I will always come back to you for any future business advice in the future. My very best wishes & Kindest regards always, Tracie"

Tracie, 56 - 65 years, Wantirna, VIC



will likely be paid to you for life; that it is indexed for inflation; and has no risk associated with it.

#### 2. Compulsory superannuation

Many older Australians have modest superannuation balances as their careers begun earlier than the introduction of super. However, with employer contributions, salary sacrificing and other tax benefits, superannuation remains a central pillar of retirement planning. Once a private pension commences from your superannuation account all the assets supporting that pension, in terms of capital gains and income, become tax-free. The income paid from your super account is also tax-free.

#### 3. Voluntary savings

Did you know you can contribute up to an extra \$110,000 annually to super with after-tax dollars? And if you downsize your family home, you can contribute \$300,000 over and above your other contribution limits. By understanding the strict rules which surround super contributions, you can stay one step ahead of the game, and avoid unnecessary tax bills.

### Start planning ten years before retirement

To optimise your financial situation, you should start retirement strategy planning at least ten years before your expected retirement date. This will allow you sufficient time to move your savings and assets within the windows of voluntary super contributions, and at the same time ensure any asset or income testing can be timed to perfection and therefore work to your advantage. With the increase in cost of living, it has never been more important to plan for your retirement as early as possible. We encourage you to obtain sound financial advice on how to structure your finances in retirement, which will help you avoid any significant penalties and set yourself up for the best possible retirement—exactly what you deserve.

We're passionate about helping our clients feel empowered about their retirement future, contact us on 03 9589 8888 or emailus@reliancewm.com.au to set up an appointment today.



## Your retirement journey begins now

Trips with the grandchildren, long golf days or cruises around the Mediterranean? However you plan to spend your retirement, you should start planning for it today. Yes, we recommend having a solid strategy in place at least 10 years before your planned retirement, but it's never too early to get organised. At Reliance Wealth, we don't do cookie cutter, instead we'll work closely with you to understand your unique goals and needs to provide you with a personalised strategy. Simply call us on 03 9589 8888 or emailus@reliancewm.com.au



#### **OUR SERVICES**

- Cash Flow
- Capital Longevity
- Investment Management
- Aged Care Advice
- Age Pension & Centrelink Benefits
- Estate Planning
- Personal + Business Insurance
- Superannuation Advice
- Retirement Planning

If you require assistance with any of the above matters, please reach out and our team will be happy to assist.

Contact us via 03 9589 8888 or book a review online with an adviser on www.reliancewm.com.au

#### 03 9589 8888

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